



FIX Environment of Korean Trading Market

Bobby Park

Head of STP & Dealing Solution Team



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EXTURE: KRX tried FIX.

Why?

Differences between KRX institution and FIX

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Other idea between domestic and foreign securities firms



Differences between KRX institution and FIX

FIX

Order Qty Replace

- The replace order bases on total leaves Qty (Order can't be spilt)
- Replace/Cancel for quantity is dealt as the replace order
- The cancel order means "delete the order"

Order ID Management Method

- The replace order ID becomes the basis after original orders amended
- After cancel order is completed, it is deleted

Order Management Field

■ Provide "Order State", "Total Orders Qty",

"Accumulated Execution Qty", and "Leaves Qty" in
the execution report message

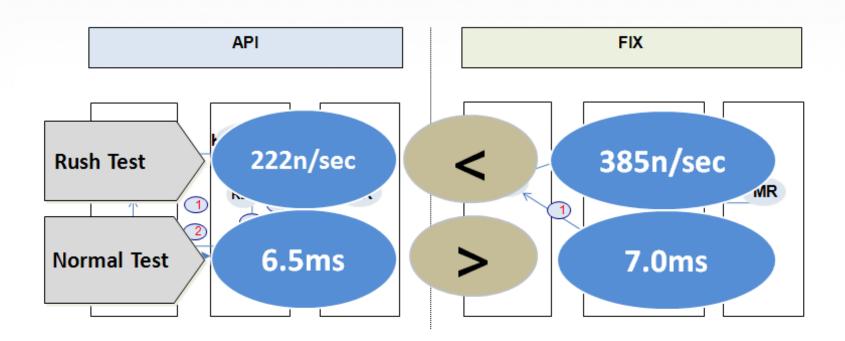
Local regulations

- allow to change other price as concerns partial Qty
- The partial reduction is dealt as the cancel order
- Order can be spilt
- When handling partial cancel orders, the partial Qty would be canceled so the remain Qty would be handled as amend/cancel order continuously.

Not provided



Speed difference between API and FIX





Other idea between domestic and foreign securities firms

Domestic
Broker
firms

FIX Opposition & Postpone

FIX Opposition & Difficulty developing both API & FIX
Fairness regarding speed

Foreign
Broker
firms

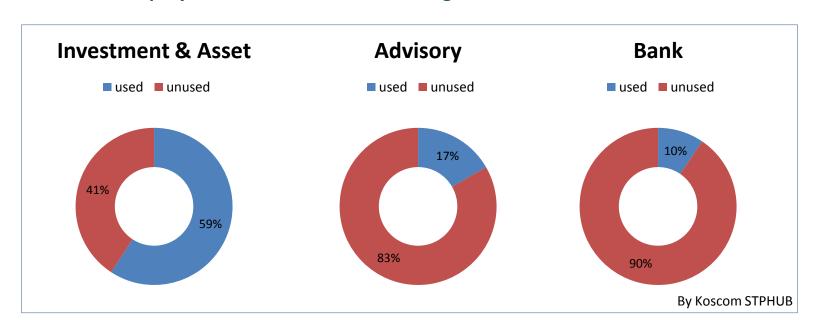
FIX & API
Coexistence

No problem using FIX Protocol



FIX at Korea Buyside

- Korea buyside used FIX protocol to deliver order in 2003
- Now major & middle size buyside used FIX & OMS
 - National Pension, Mirae Asset, PCA, Franklin Templeton, Hankook ...
 - Most of Korea buyside use Biz-Trust Vendor's FIX OMS
 - Trade to Korea Equity, Derivatives in KRX and foreign market

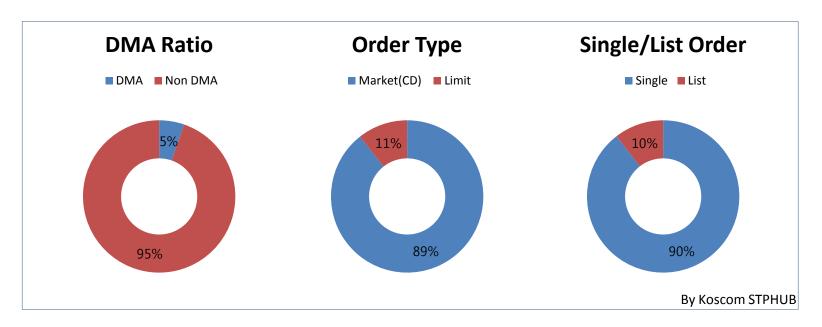




FIX at Korea Buyside

Restriction

- Non DMA & Market(CD) oriented Trading
- Lack of Algorithmic trading function & need on Buyside OMS
- Lack of FIX & IT intra for middle and small size Buyside
- Non manage Transaction cost, but buyside want to get TCA information

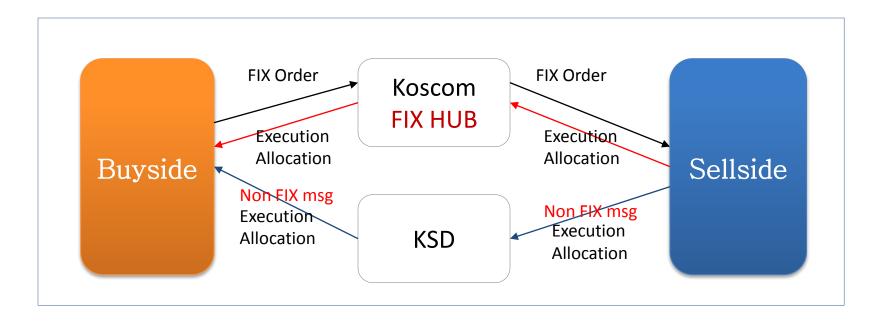




FIX at Korea Buyside

About FIX Allocation data

- Two execution and allocation in both KOSCOM and KSD(Korea Security Depository)
- KSD data: Non FIX message(Execution, Allocation)
- Most of Buyside use Non FIX allocation data provided by KSD





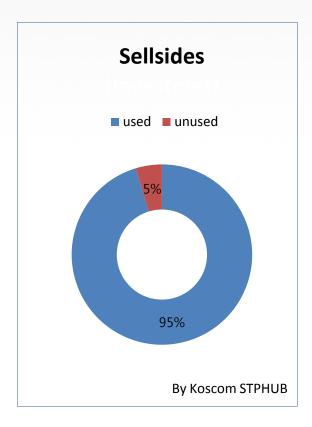
FIX at Korea Sellside

Sellside FIX Usage

- 95% used (61/64)
- To receive FIX order from buyside
- To provide FIX DMA
- To FX margin trade

→ Rising up

- Lack of algorithmic trading function
- Low latency





Korea FIX HUB: STPHUB

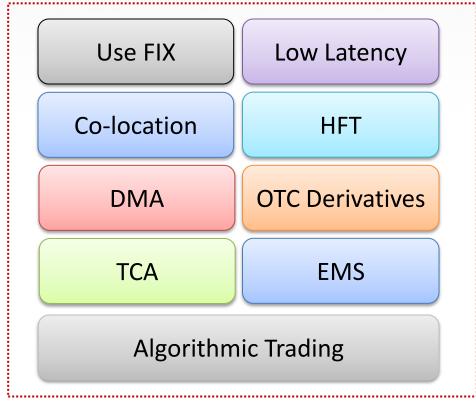
KOSCOM STPHUB

Date	Contents			
2002.05-2003.03	STP-HUB Development			
2003.08.06	Service Start between Samsung Investment – Samsung securities			
2003.12	Join Daewoo, Shinyoung, Hyundai, SK, Hankook			
2004.12	Service to 20 buy/sellside			
2005.06	Join Mirae Asset Investment			
2006.12	Tier Service to BT-Radianz and Koscom			
2008.06	Tier Service to TradeWeb and Koscom			
2010.10	Support 130 connection(buyside,sellside/domestic,foreign) Support oversea derivatives/equity/fx-margin . DB,MFGlobal,JPM,RJO – oversea derivatives . HIMAWARI, IBFX - FX Margine			





Sellside











-Open FIX : Postulation

. Speed difference API-FIX

. Gap domestic-foreign broker

. Regulation difference

-Low Latency: 40 ~ 50ms, KRX

. Improve Low latency at Pilot system for overseas markets sales

. NYSE : Promote(110ms→within10ms)

. LSE: $2ms \rightarrow 0.7ms$

.TSE: 2ms

. SGX: $4^20ms \rightarrow 1ms$

-Co-location: issue of fairness



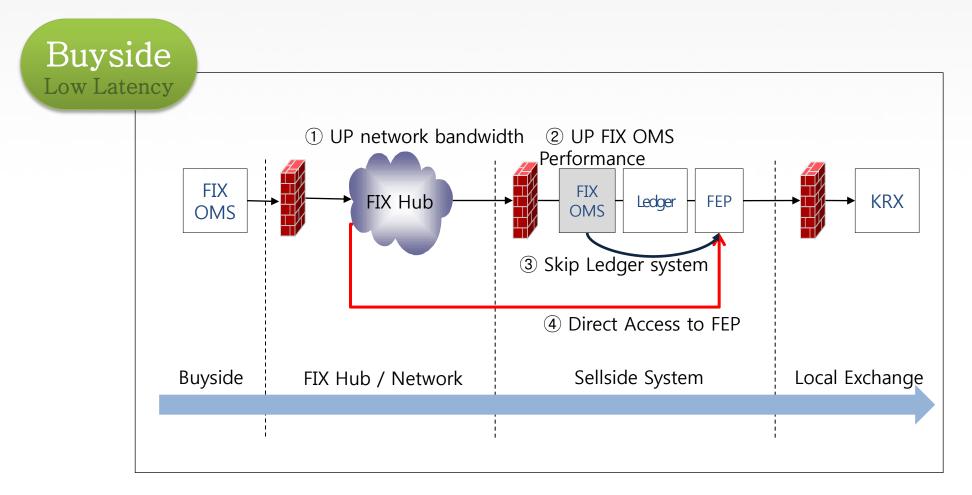


-FIX OMS for middle & small buyside : Web based EMS

- -Provide TCA service : RealTime or Batch on Web
- . Buyside's usage
 - measurement of buyside trader's performance
 - measurement of sellside dealer's performance
- -Support Algorithmic Trading Strategy
- . provide Algorithmic Trading function into EMS







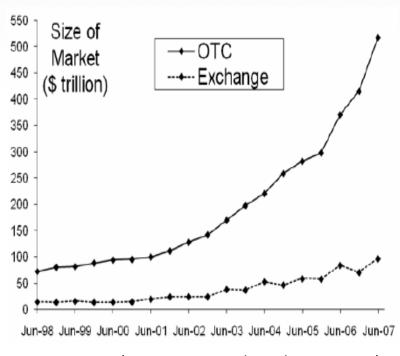


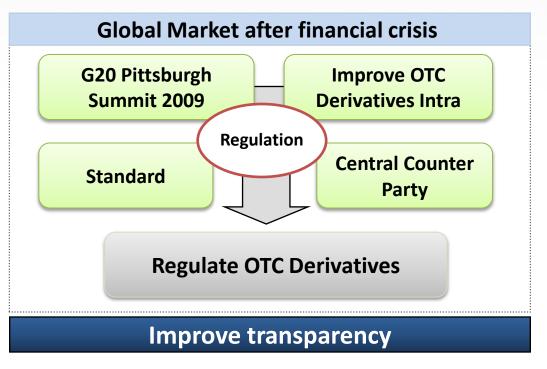


- Algorithmic Trading(execution/alpha strategy)
- Low Latency
- HFT
- Co-location
- OTC Derivatives



OTC Derivatives Market





(By Korea Capital Market Institute)



Korea OTC Derivatives Market

Improve OTC Derivatives Intra

Introduce Central Counter Party

Standard

Korea market size 0.7% of global

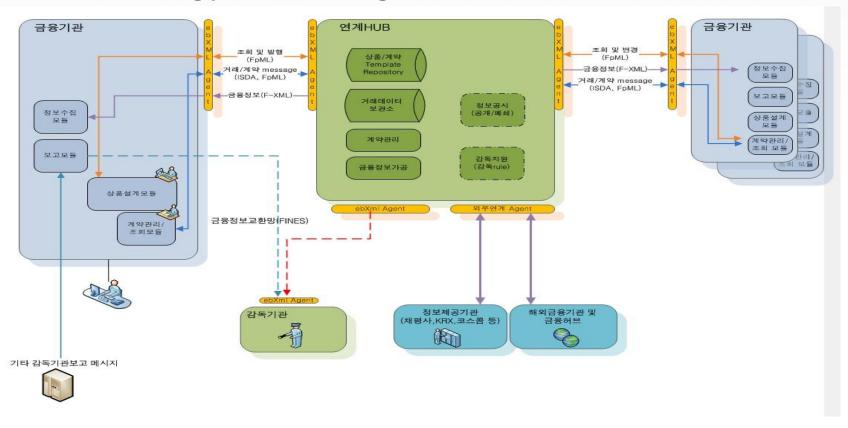
(A billion dollar)

	Korea			Global		
	2007	2008	2009	2007	2008	2009
Related Equity	65	46	46	8,469	6,519	6,619
Related IR	2,699	2,689	2,632	393,138	385,896	437,198
Related Currency	2,197	2,042	1,803	56,238	44,200	48,775
Related commodity	-	-	-	8,455	3,820	3,729
Related credit	2	5	7	58,244	41,883	36,046
etc	6	6	4	71,194	65,413	72,255
Sum	4,969	4,787	4,492	595,738	547,371	604,622

(By Korea Capital Market Institute)



- Electronic trading platform for OTC Derivatives (B2B)
 - Search the dealing partner, matching and execution : Front Office







- "Easy" & "Cost Reduce" global connectivity service & Market data

Pr	oduct	Partner		
Equit	ty	via TradeWeb		
Deriv	vatives	DB, MFGlobal, JPM, RJO		
FX M	largin	HIMAWARI, IBFX		

- Difference KFIX GFIX → Integration, Conversion
- Provide TCA Tool & EMS for middle & small buyside
- OTC Derivatives Front HUB



Q & A